

Network Healthcare Holdings Limited

(Registration number: 1996/008242/06) (Incorporated in the Republic of South Africa)

(JSE share code: NTC) (ISIN code: ZAE000011953) ("Netcare", "the Company" or "the Group")



Audited group results
year ended 30 September 2006

www.netcare.co.za



You're in safe hands

Outline



Operational and strategic review

Group CEO, Dr Richard Friedland



Group financial review

Group CFO, Peter Nelson



Highlights

Group CEO, Dr Richard Friedland



Group highlights

54%

growth in
group revenue
to R11,616m

11%

revenue
growth in
South Africa

R2.1bn

cash
generated from
operations

20%

growth in SA
adjusted¹
HEPS to 70.5
cents per share

-  Strong performance of SA business
-  Successful unwinding of the Netpartner
-  Acquisition of Prime Cure
-  R1 billion value created for BEE shareholders
-  Acquisition of 52.6% interest in GHG in UK
-  GHG integration plan on track

1. Headline earnings adjusted to exclude HPFL BEE share based expense and GHG effects

A transformational year for the Netcare Group



The leading provider of private healthcare in two geographies

- 🏢 Listed on the JSE Limited, South Africa with a market capitalisation of R22.3 billion
- 🏢 Group revenue of R11,616 million and operating profit of R1,568 million
- 🏢 120 hospitals with approximately 11,700 licenced beds

100%

South Africa

Hospital and Trauma



Ancillary healthcare



Revenue (Rm)	8,184
Operating profit (Rm)	1,350
Hospitals and day clinics	68
Licenced beds	9 046

- 🏢 Leading private hospital network in SA - 35% market share
- 🏢 Leading private emergency service
- 🏢 Extensive primary care network

52.6%

United Kingdom

Private hospital



NHS services



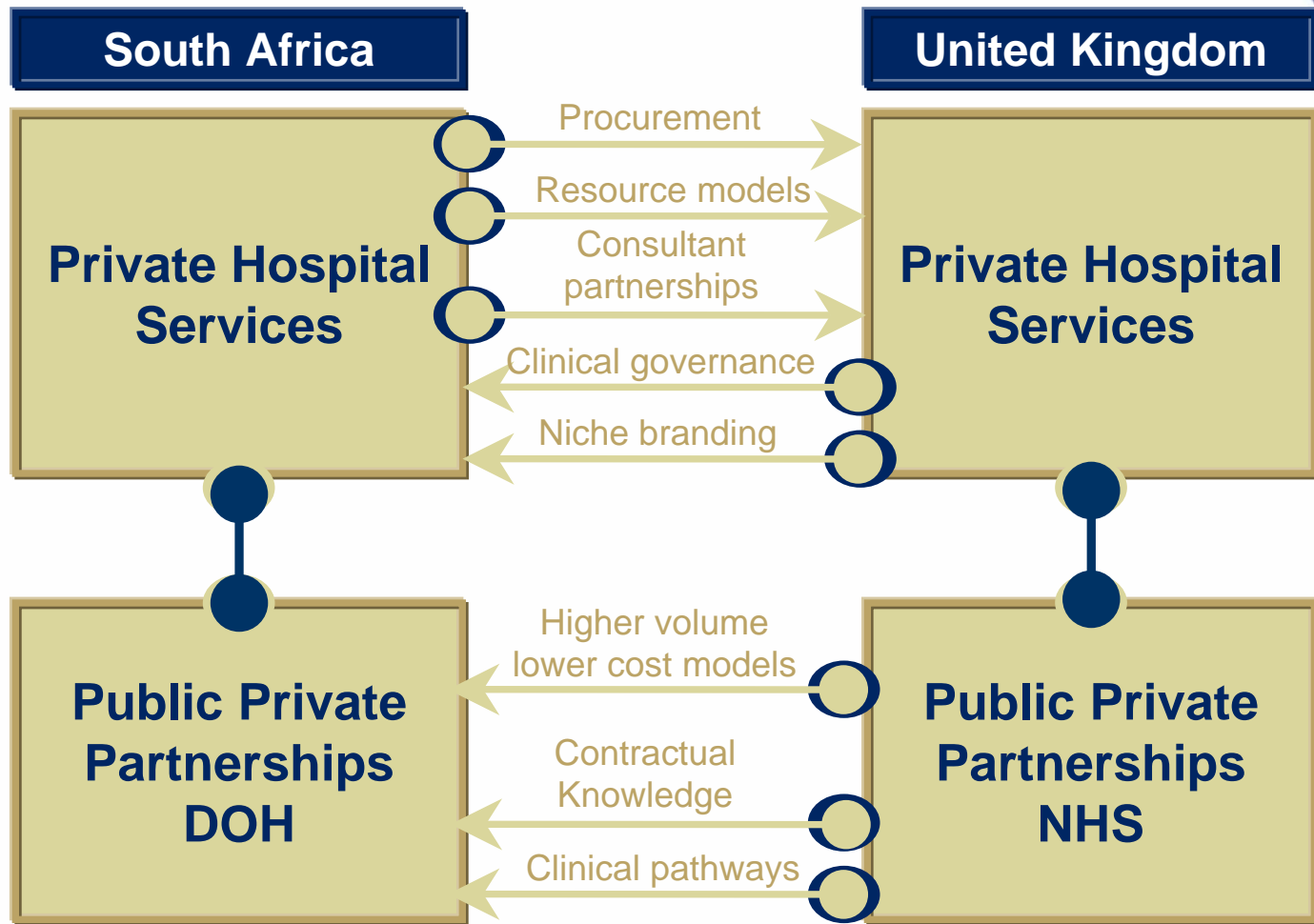
Revenue ¹ (Rm)	3,432
Operating profit ¹ (Rm)	218
Hospitals and day clinics	52
Licenced beds	2,738

- 🏢 Leading private hospital network in UK - 25% market share
- 🏢 Established service provider to NHS
- 🏢 Experienced finance and property partners

All data as of 30 September 2006, GHG revenue and operating profit for 4.5 month period
 1. Average exchange rate since date of acquisition of R13.04: £1



The group provides a conduit for two way flow of expertise



Markets at different stage of evolution and maturity



South Africa

Operational review

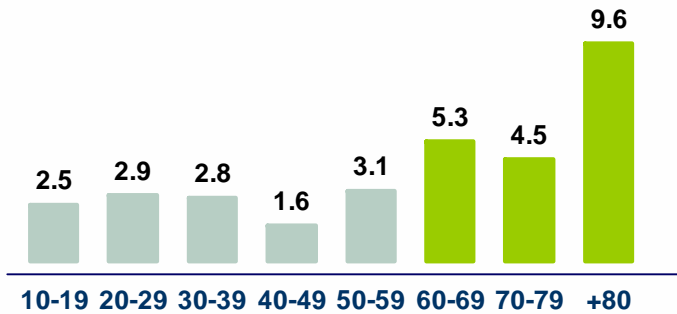


Strong demand for private healthcare in South Africa



Aging population

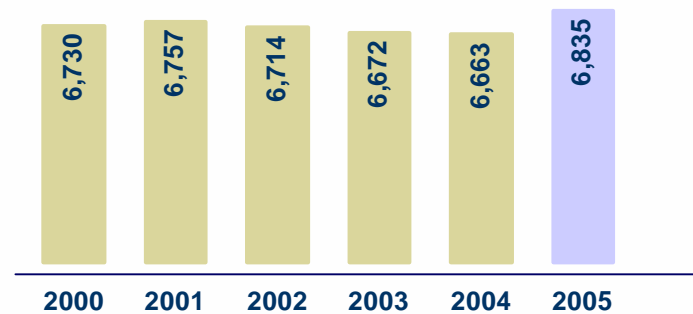
% year on year growth in Netcare inpatient admissions



Source: Netcare

Medical aid membership

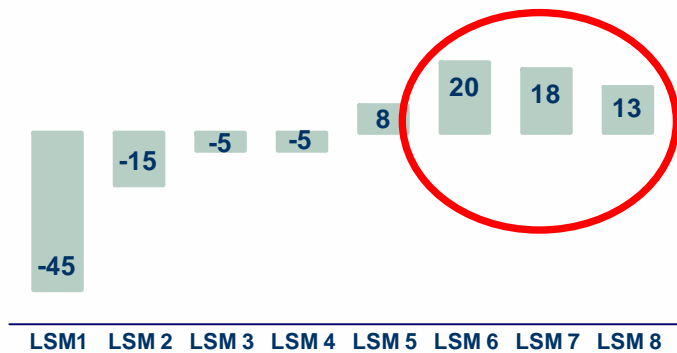
Registered medical scheme beneficiaries (000s)



Source: Council for Medical Schemes

Increasing prosperity

% growth in LSM 5-8 (2005 versus 2000)



Source: South African Advertising Research Foundation

Government initiatives

- 🏛️ Government Employee Medical Scheme (GEMS) promoting private healthcare for civil servants - member enrolment commenced 1 January 2006
- 🏛️ 45,000 principle members in Nov 2006
- 🏛️ Treasury allocated R6 billion to subsidise uninsured public servants
- 🏛️ Tax initiative

Ageing, increasing employment, prosperity and subsidy driving usage



Demand driving hospital and trauma growth



10%

increase in
organic
revenue

21.9%

EBITDA¹
margin, up
from 19.8%

R million	2006	2005	%
Revenue	6 526	5 928	10
Operating profit ¹	1 212	975	24
EBITDA ¹	1 427	1 172	22
EBIT margin ¹ (%)	18.6	16.4	
EBITDA margin ¹ (%)	21.9	19.8	

1. Adjusted to exclude HPFL IFRS 2 share based payment of R65 million

Increased occupancies driving operating margins

Hospitals

- 3.8% growth in patient days
- 5.3% growth in admissions
- 2.6% growth in inpatient admissions to 496,569
- 6.8% growth in maternity
- Increase in average length of stay to 3.23 days

Trauma

- 10.9% increase in emergency cases
- Fleet of 237 road and 7 air
- Strong growth in aero-medical, industrial contracts and road-side emergency services



Building an extensive primary care network







16%

increase in revenue driven by acquisition of Prime Cure



45%

increase in primary care sites to 106

Primary care

-  Expanded network to 106 sites nationally from 73
-  Treated over 3 million patients
-  130,000 Prime Cure managed lives
-  7% decrease in number of scripts

Diagnostics

-  2% growth in pathology requisitions
-  Operating profit impacted by weaker Rand effect on consumable costs and first time provision of unfunded medical liability

R million	2006	2005	%
Revenue	1 658	1 425	16
Operating profit	203	219	(7)
EBITDA	255	267	(4)
EBIT margin (%)	12.3	15.3	
EBITDA margin (%)	15.4	18.7	

Well positioned to assist in broadening access to healthcare



Continued investment to service demand in South Africa

Greenfield projects



- Acquisition of remaining 56.3% in Community Hospital Group pending
- Acquisition of Umhlanga property for R234 million

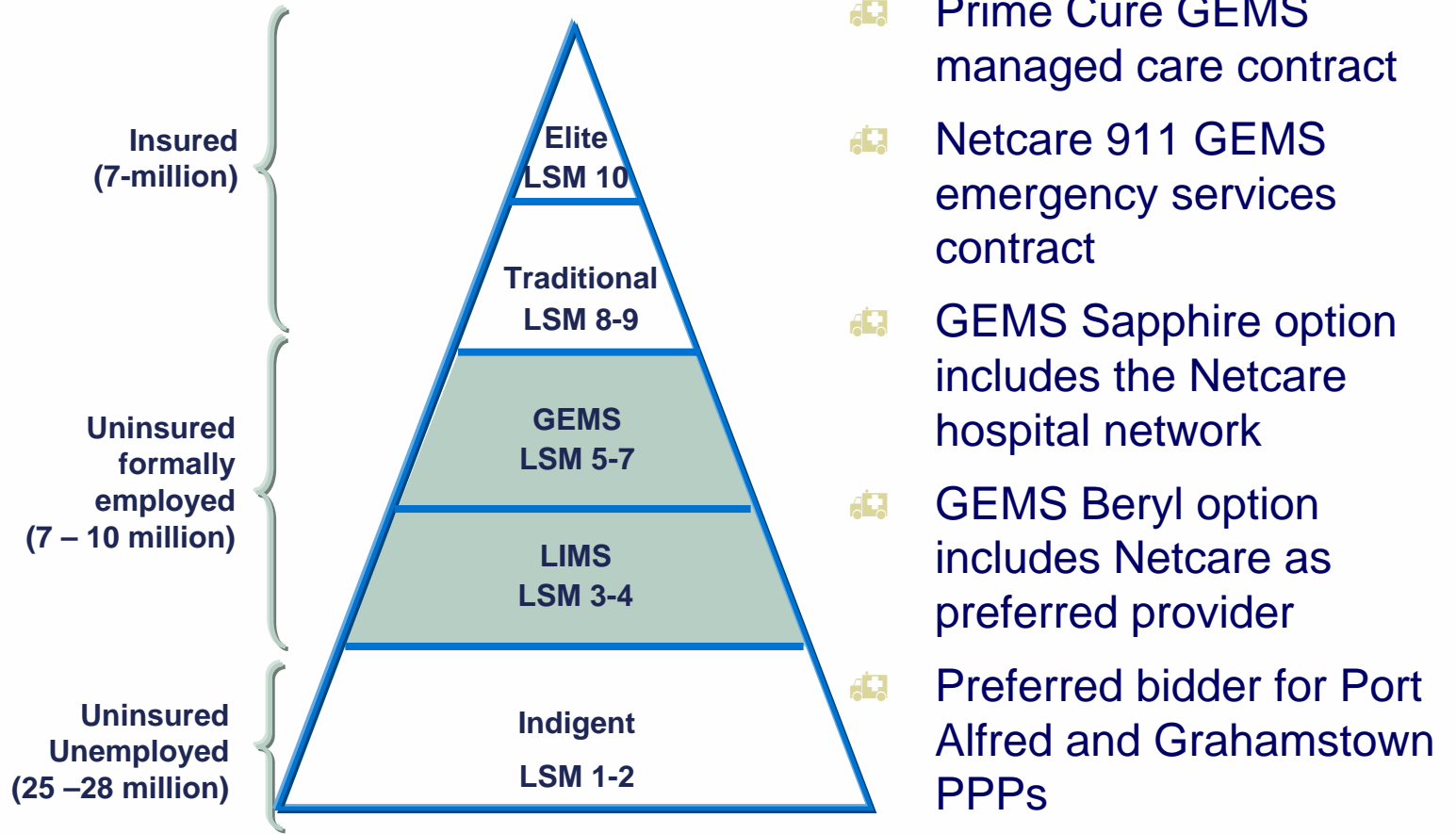
New facilities

- NeoNatal (Femina)
- 16 bed ICU (Akasia)
- Trauma Unit (Linmed)
- Gastro-intestinal unit (Pretoria East)
- Renal Unit (St Augustine's)
- Net PET scanner (Linksfield)
- 8 bed high care unit (Ferncrest)
- Burns Unit (Milpark)
- Neo-natal ICU (Sunninghill)
- Doctors rooms (Kingsway)

R781 million invested in 2006 in South Africa



Netcare's lower income initiatives



LSM – Living Standard Measure

Finding smart solutions to healthcare challenges



United Kingdom

Operational review



The key macro economic drivers of healthcare are all positive

Private sector

- Demographic shifts
 - UK elderly population forecast to rise to 3m in next 15 years
- Advance in medical technology
 - Widening range of affordable services
- Lifestyle diseases (obesity)
- Consumer preferences

Public sector

- The NHS, the dominant provider of 96% of care, will experience real funding constraints post 2008
- NHS is becoming purchaser/commissioner of services, not just provider

Well positioned to pursue growth in both markets



BMI is the premier private care provider in the UK






24%

adjusted¹
EBITDA
margin

44

hospitals
chosen for
ECN
programme

-  Launch of niche products such as Cosmetic Surgery, Obesity Surgery, Varicose Vein Treatment
-  Launched first casualty service at the Alexandra in Cheadle
-  44 hospitals qualified for Extended Choice Network (“ECN”) programme
-  Attracted 59 UK consultants to BMI facilities in 4 months
-  Operating profit impact of R280 million relating to restructuring costs

R million	2006²
Revenue	3,159
Operating profit ¹	496
EBITDA ¹	771
EBIT ¹ margin (%)	15.7
EBITDA ¹ margin (%)	24.4

1. Before R280 million restructuring costs
2. BMI results for 4.5 months from date of acquisition on 12 May

Differentiating for the growing private market



Netcare UK is an established service provider to NHS








5,916

ophthalmic
procedures
performed

6,300

procedures
performed at
GMSC¹

- 
 “Best Healthcare Operational Project” at the 2006 Public Private Finance Awards
- 
 First Commuter Walk in Centre in Leeds due to open in January 2007
- 
 Preferred bidder status on Cumbria and Lancashire CATSS³
- 
 Won NHS diagnostics contract (through a joint venture) in London and East England
- 
 One of the 10 preferred providers to the NHS

R million	2006	2005	%
Revenue	273	181	51
Operating profit ²	42	28	50
EBITDA ²	53	35	51
EBIT ² margin (%)	15.2	15.4	
EBITDA ² margin (%)	19.4	19.4	

1. Greater Manchester Surgical Centre
2. Before NHS bid costs of R39 million (2005: R12 million)
3. Capture, Access, Treatment and Support Scheme

Mobilising for significant growth over next five years



GHG integration plan on track



100 day integration plan

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Group Executive team in place

Regular KPI reporting

Procurement review

Nursing and resources review

OpCo/PropCo restructure

Refinancing of debt

Getting GHG fit for purpose in a changing market



Strategic review

Group CEO, Dr Richard Friedland



Delivering across all strategic themes



1

Organisational
growth

3.8% growth in patient days
Investment in two new hospitals (204 beds)
Acquisition of Prime Cure
Acquisition of 52.6% in GHG
NHS contract wins
BMI selected for Extended Choice Programme

2

Operational
excellence

5 flagship hospitals HQS accredited
Launched Human Resources Shared Services
Centre
Implementation of SAP – certain finance and
logistics sites rolled out
Completed 100 day integration plan for GHG



Delivering across all strategic themes

3

Physician
partnerships

149 specialists attracted to Netcare facilities
59 new consultants at BMI in 4 months
Increased investment in technology and new facilities
Launch of Netcare TV – 10 episodes
Strengthened Centres of Excellence
Doctor Training Nurses programme

4

Best and
safest
patient care

Customer call centre – 0860-NETCARE
Clinical governance guidelines for trauma, ICU
and infection control
Formation of Medical Advisory Ethics Committee
Lowest infection rate in recorded history of
2.06%



Delivering across all strategic themes

5

Passionate
people

New values launch in SA
Increase in training to 1 500 nursing students,
intake to double next year
Introduction of new courses
Upskilling of enrolled nurses
Joint ventures with Department of Health
“Woza Khaya” (“Come Home”) initiative

6

Transformation

R1 billion value created for HPFL BEE
shareholders
24% BEE equity ownership
57% BEE employment equity
R61 million corporate social investment,
including R18 million on indigent patients

Management priorities for the year ahead

South Africa

- 🚚 Commission two Greenfield hospitals
- 🚚 SAP rollout
- 🚚 Review of central costs
- 🚚 Develop high-volume lower-cost model
- 🚚 Integration of Prime Cure

United Kingdom

- 🚚 Continue integration of GHG
- 🚚 Consultant engagement
- 🚚 Diagnostic services review
- 🚚 Rollout of Extended Choice Network
- 🚚 Mobilise the various NHS contracts awarded

A year of consolidation and operational focus!



Group financial review

Group CFO, Peter Nelson



Group financial highlights

54%
growth in
group revenue

11% growth
in SA revenue



Reduction in average cost of debt
by 2.5%

- R650 million perpetual preference shares
- R1.7 billion convertible bond issued in October 2007



Netpartner unwind

- gain taken to equity of R819 million
- will result in approximately 9% accretion



Refinancing of GHG

- Clean up of GHG balance sheet
- Translation gain on conversion of GHG of R1 427 million

21.2%
adjusted¹
group EBITDA
margin

20.6%
adjusted SA
EBITDA margin

22.9%
adjusted UK
EBITDA margin

1. Before HPFL BEE share based expense of R65 million, GHG restructuring costs of R280 million

A year of substantial balance sheet activity



South African adjusted headline earnings increase by 20%

Year ended 30 September

R million	Reported 2006	Effects of GHG	Adjusted 2006	2005	%
Group revenue	8 184		8 184	7 353	11.3
Operating profit before BEE expense	1 415		1 415	1 193	18.5
BEE transaction expense	(65)		(65)		
Net financial income/(expense)	(71)	38	(109)	(155)	
Associate earnings	25		25	63	
Taxation	(328)		(328)	(300)	
Profit for the year	976	38	938	801	17.1
Attributable to ordinary shareholders	960	38	922	800	15.3
HEPS adjustment ¹	(77)	111	34		
Headline earnings	883	73	956	845	13.1
Basic headline earnings per share	61.0	5.0	66.0	59.0	11.9
Basic headline earnings per share before BEE transaction expense	65.5	5.0	70.5	59.0	19.5

1. Adjustment of R111 million is the profit on sale of Netcare UK



Group financial income and expenses

Year ended 30 September

R million	2006	2005
Financial income	699	75
Dividends received	1	
Fair value gain on cross currency swap contracts	442	
Fair value adjustments on investments	16	29
Profit on disposal of subsidiaries	111	
Interest received	120	46
Profit on disposal of investments	9	
Financial expense	(1 524)	(233)
Foreign exchange losses	(454)	(1)
Fair value loss on interest rate swaps	(85)	(7)
Impairment of goodwill	(2)	(20)
Interest paid	(962)	(176)
Impairment of investments	(21)	(29)

Increasing the complexity of reporting



Summarised group income statement

Year ended 30 September

R million	2006	2005	%
Group revenue	11 616	7 534	54.2
Operating profit	1 568	1 210	29.6
Financial income	699	75	
Financial expense	(1 524)	(233)	
Attributable earnings of associates	28	63	(55.5)
Profit before taxation	772	1 115	(30.8)
Taxation	(235)	(300)	21.8
Profit for the year	537	815	(34.1)
<i>Attributable to:</i>			
Ordinary shareholders	729	814	(10.4)
Preference shareholders	12		
Minority interests	(204)	1	

Note 1: GHG consolidation for period 12 May to 30 September at average exchange rate £13.04:1



Group earnings per share



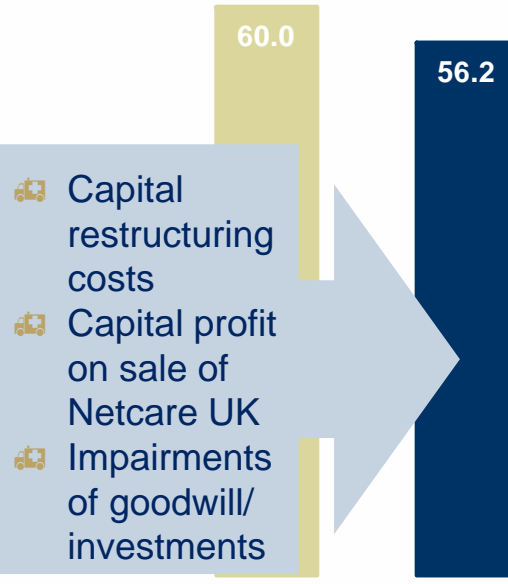
Basic EPS

R cents per share



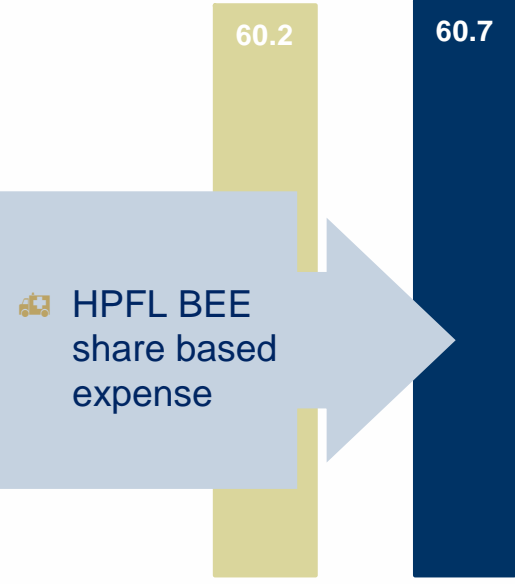
HEPS

R cents per share



Adjusted HEPS

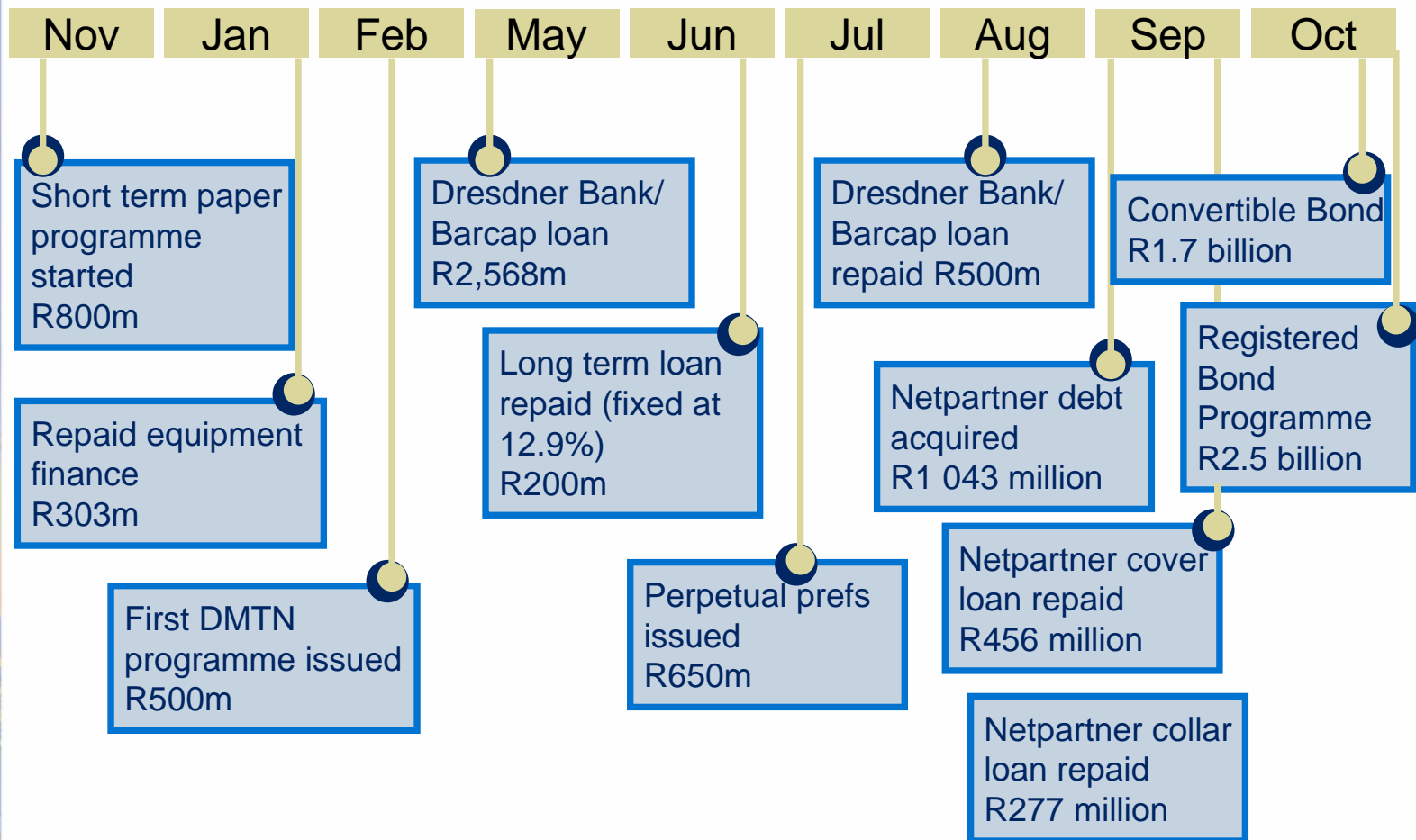
R cents per share



SA stand alone HEPS of 70.5 cents, offset by GHG dilution of 9.8 cents to HEPS to 60.7 cents



Treasury actively raising and refinancing debt

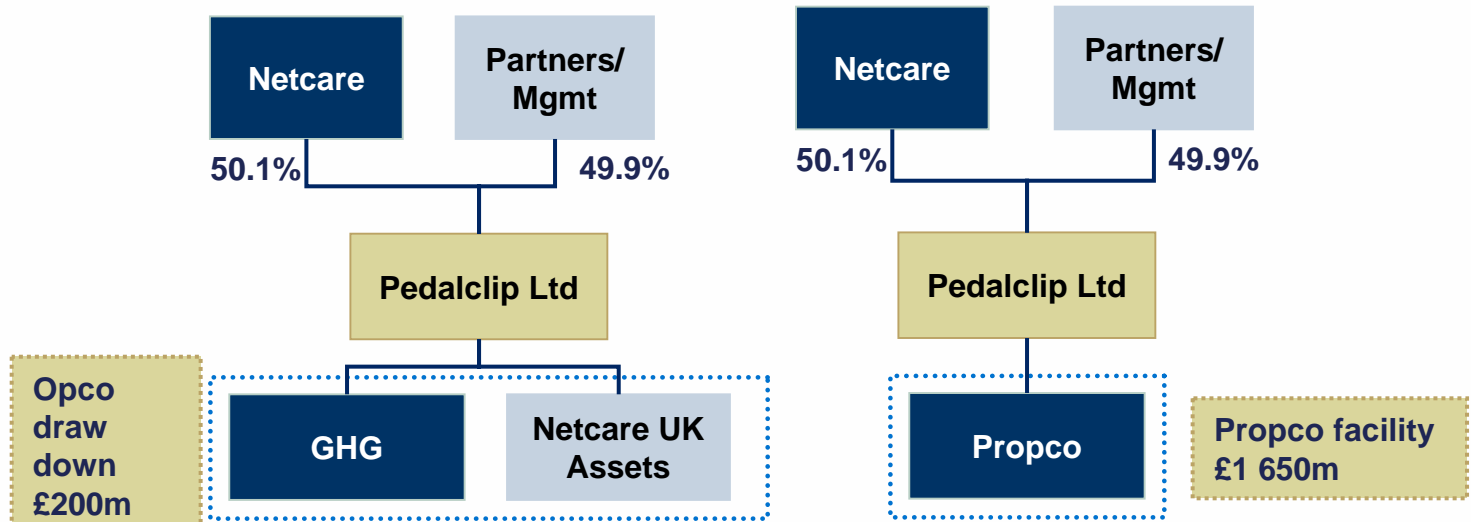


**Successfully lowering the average cost of SA debt
from 10.5% to 7.95%**



Structure of GHG transaction

Long-term structure



- 🚚 Netcare acquired majority ownership and control of GHG
- 🚚 Company restructured in Opco/Propco
- 🚚 Debt in Opco and Propco has no recourse to South Africa
- 🚚 Netcare's financial exposure is limited to the cash injection



Net debt at 30 September 2006



UK net debt

30 September 2006

	£m	Rm
Propco debt	1 650	23 964
Opco debt	172	2 596
Cash	58	836
Net debt	1 764	25 724

SA net debt

30 September 2006

	Rm
Total debt	5 616
Cash	172
Net debt	5 444
<i>Net debt to EBITDA (times)</i>	3.8
<i>Net debt to equity (%)</i>	272.9

- 🚚 UK debt is ring fenced to the United Kingdom
- 🚚 UK debt is fully hedged
- 🚚 Net swap liability UK debt at 30 September R1.5 billion (including £70.3 million embedded debt)
- 🚚 Netcare SA has capacity to top up perpetual preference shares by R350 million



Cost of debt going forward



UK cost of debt

	2006 £m	Rate (%)
Propco 1(1-10 yr)	1 650	4.75 +1.5%
Propco 2 (11-25 yr)		5.80 +1.5%
Opco	200	5.05 +2.5%
	1 858	

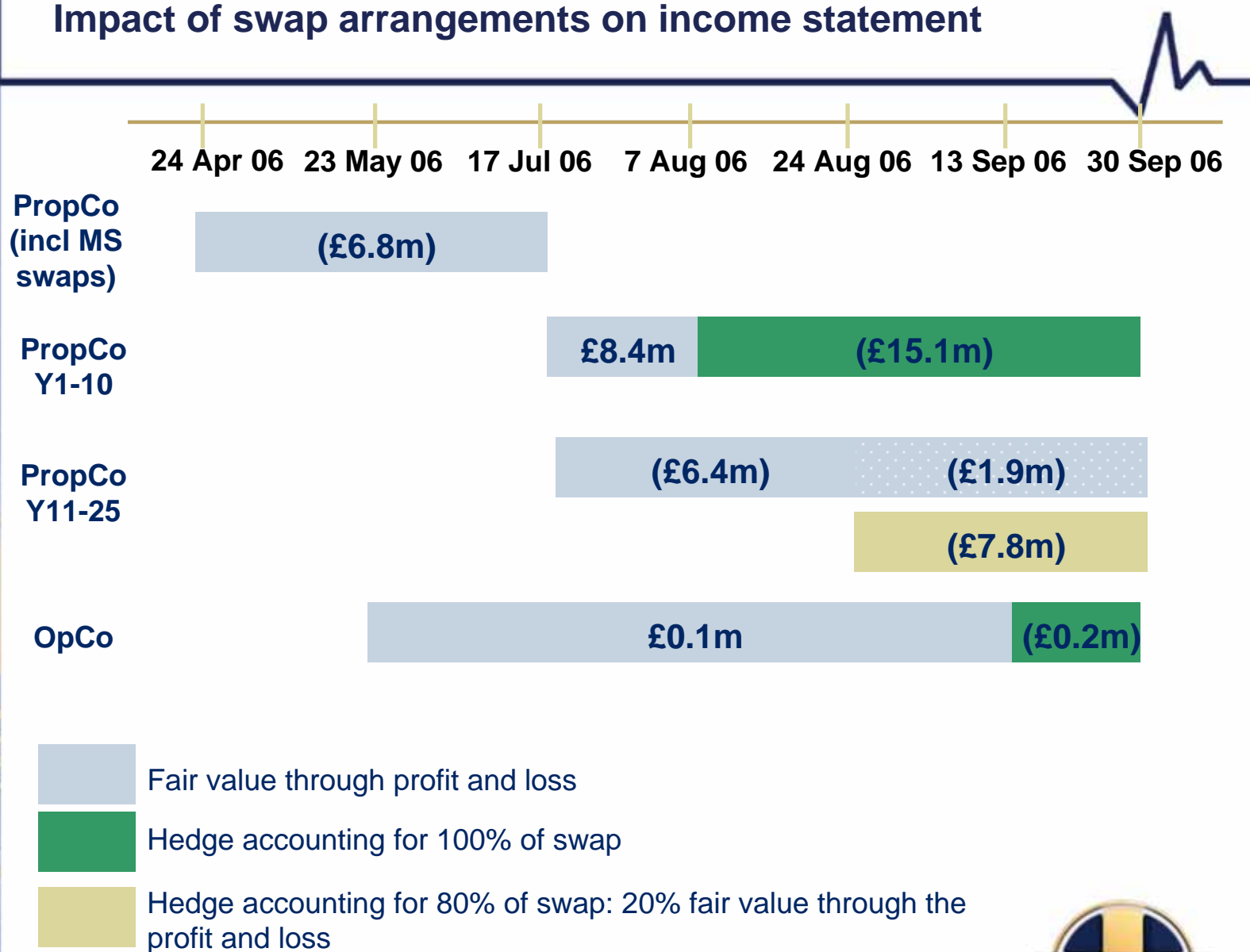
SA cost of debt

	2006 Rm	Rate (%)
Fixed rate notes	500	7.97
Commercial paper	1,550	8.60
Convertible bond	1,600	6.00
Redeemable pref shares	400	7.00
Property finance	200	9.20
Dresdner/Barcap	459	10.5
BEE preference shares	91	7.90
Netpartner debt	200	13.37
Total/average cost	5 000	7.95

Successfully structured debt to lower average cost



Impact of swap arrangements on income statement



Offshore derivatives - Interest rate swaps

30 September 2006	£m	Rate %	Fair value £m	Asset Rm	Liability Rm
Foreign					
Propco 1-10 yr	1 650	4.75	28	407	
Propco 11-25 yr		5.80	(128)		(1 858)
Opcos	200	5.05	(0.2)		(4)
			(100)	407	(1 862)
Local				5	(2)
				412	(1 864)

- Propco 11-15 years swaps include £70.3 million embedded debt at acquisition
- Swaps convert floating rate to fixed rate



Local derivatives – Local debt interest rate swaps

30 September 2006	Rm	Rate %	Fair value Rm	Asset Rm	Liability Rm
1 year	500	7.80	2.6	2.6	
2 year	450	8.70	2.7	2.7	
2.5 year	300	9.20	(1.5)		(1.5)
4.5 year	222	9.60	(0.8)		(0.8)
	1 472	8.63	3.0	5.3	(2.3)

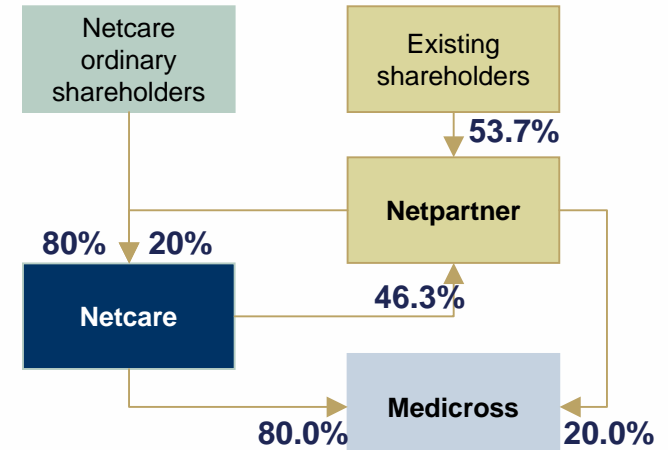
- 🚚 Movement in assets and liabilities accounted for in changes to equity
- 🚚 Swaps covering floating to fixed rates for R1 472 million debt
- 🚚 Convertible bond R1 663 million fixed at 6%
- 🚚 78% of Netcare SA debt is fixed



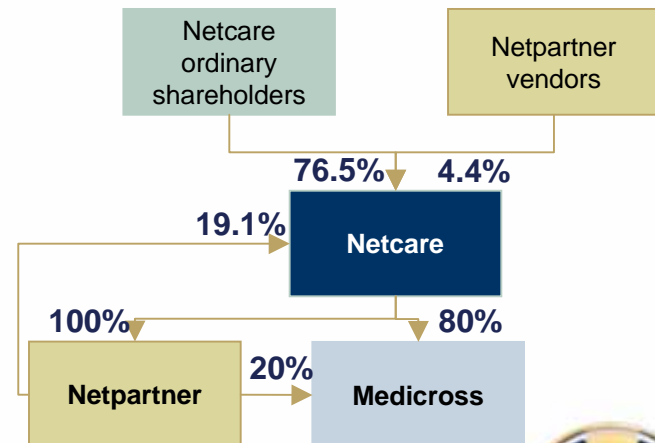
Successful unwind of the Netpartner cross shareholding

- 🚚 On 26 September 2006, the transactions to eliminate the cross shareholding between Netcare and Netpartner were completed
- 🚚 Netpartner's subsidiary Lethimvula was spun off to shareholders – Netcare divested of its stake
- 🚚 Netpartner became a wholly owned subsidiary with 340 million treasury shares
- 🚚 Netcare now owns 100% of Medicross
- 🚚 Negative goodwill derecognised of R819 million
- 🚚 Absorbed net debt of R1.3 billion

Shareholding before transaction



Shareholding after transaction



The transaction is 9% earnings accretive



Netcare shares




	Number 000	Price R
Issued to HPFL (BEE transaction)	160 000	6.42
Issued to Netpartner shareholders	77 653	12.50
Issued in respect of share options	13 716	2.04
Bought and cancelled ahead of Netpartner unwind	(14 257)	9.33
Existing treasury shares cancelled	(116 056)	8.15 ¹ 12.50 ²
Treasury shares acquired via Netpartner	(340 355)	4.78 ³

1. Netcare share value for 4:1 exchange via Netpartner shareholders
2. Netcare share price at scheme record date
3. Average price of shares accumulated in Netpartner



Summarised group balance sheet



R million	2006	2005
Assets		
Non-current assets	45 709	4,269
<i>Goodwill</i>	16 907	309
Current assets	4 792	2 013
	50 501	6 282
Equity and liabilities		
Ordinary shareholders equity	2 237	3,342
Preference shares	644	
Minority interest	3 356	76
Non-current liabilities	38 142	780
<i>Deferred taxation</i>	6 399	62
Current liabilities	6 123	2,084
	50 501	6,282

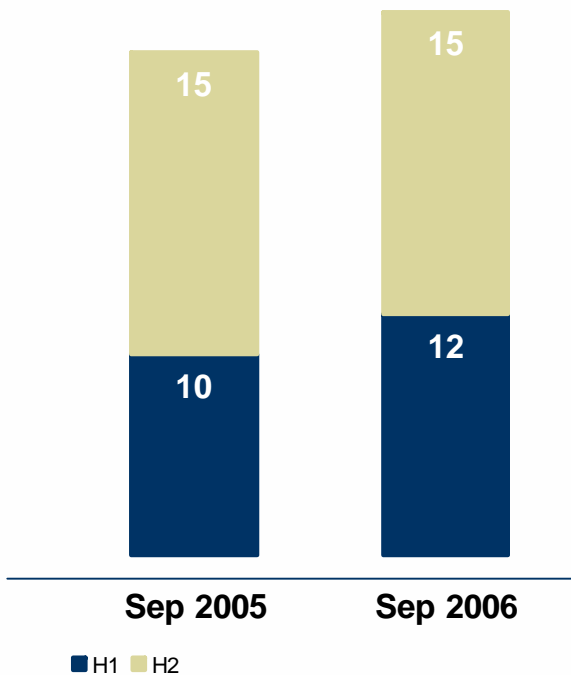
The debt in GHG is secured against UK assets and property portfolio and has no recourse to South Africa



Capital distributions

Distributions per share

R cents



- 🚚 Total distribution of 27 cents per share, up 8%
 - Final distribution of 15 cents per share
- 🚚 Distribution cover of 2.2 times
- 🚚 Prudence in light of recent acquisitions
- 🚚 Capital distributions determined after having regard for
 - degearing benefits
 - investment opportunities

15th dividend paid in our decade of being a listed company



Outlook

①

Organisational growth

SA revenue growth target of 9% to 11%
UK BMI revenue estimate between £650 and £700 million
SA inflation on the rise
SEP regulations effective 1 Jan 2007
Two new hospitals commissioned in 2007

②

Operating efficiencies

Netcare aims to maintain the SA EBITDA margin above 20%
UK operational efficiencies expected to gain traction

③

Capital allocation

SA capex expected to be between R800-R900 million
UK capex estimated to be between £20 and £30 million
GHG dividends restricted by debt covenants
Netcare has no fixed dividend policy



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You're in safe hands