

Group strategy

Organisational growth

Netcare's presence in South Africa and the United Kingdom enables it to combine the expertise and experience of senior teams from both countries to drive sustainable growth across two major private and public healthcare markets.



Operational excellence

Underpinning Netcare's growth strategy is an ongoing focus on a culture of excellence at every level of its operations, committed to driving efficiencies and containing costs in a way that does not compromise quality.



Physician partnerships

Netcare places physicians at the centre of its business model providing them with state-of-the-art facilities, skilled nurses and the latest medical technologies. Netcare works hard to develop physician networks and assist physicians in their professional development and support their drive to improve clinical outcomes.



Best and safest patient care

Netcare aims to ensure that its patients receive the best and safest care. This is achieved through strategies to remove the variability of service offerings and define clinical pathways under a clinical governance programme.



Growing with passionate people

Netcare considers being an employer of choice in the healthcare sector a condition for growth. In South Africa, characterised by a shortage of skills, providing a rewarding place to work takes on an even greater importance.



Accelerating transformation

Netcare embraces the need to normalise society in South Africa and is transforming itself in line with national and sectoral objectives.



- Opened Alberlito and Blaauwberg hospitals in South Africa, adding 219 beds
- Purchased the remaining 56,3% of Community Hospital Group, adding 682 beds
- Primary care network expanded by 33,2% to 3 300 participating doctors
- Reorganised GHG regional structure and created new business development structure
- Opened three new NHS facilities in the United Kingdom
- Frost and Sullivan 2007 Award for Growth Strategy Leadership
- Dealmakers' "Deal of the Year" for GHG acquisition

- SAP financial platform and logistics rollout complete in South Africa
- Integration of Prime Cure into Medicross realising rationalisation savings
- Efficiency gains from new processes and performance measures in BMI
- Integration of Netcare UK and BMI corporate structure and back office functions
- 28 BMI hospitals have been IT enabled for the NHS Extended Choice Network programme

- Attracted 162 new specialists to South African facilities
- Doctor relationship programme launched to market specialists to the GP network in South Africa
- Launched partnership schemes with doctors in UK
- Expanded Practice Development Groups to over 60 across the UK hospitals

- 5,9% increase in total admissions to 1,0 million in South Africa
- 9,4% increase in primary care visits to 3,6 million in South Africa
- Neo-natal and trauma clinical governance systems implemented in South Africa
- 1,7% increase in total cases to 1,1 million in the UK

- 3 700 nurses and paramedics trained in SA at a cost of R100 million
- 6th place in the Deloitte "Best Company to Work For"
- 10th place in the Corporate Research Foundation South Africa's Best Employers
- Launched HIV/Aids VCT programme at five sites

- South African expenditure of R37 million on socio-economic development initiatives
- Obtained Level 5 and Level 4 BEE Empowerdex rating for Netcare and Prime Cure, respectively
- Netcare's BEE share ownership is 17,3% and black women ownership is 7,0%
- Nominated as one of South Africa's top empowered companies by Impumelelo Awards
- "Netcare Vodacom Smiles For You" (Cleft Lip and Palate) programme awarded ABSA Healthcare Initiative Award for hospitals in 2007
- Ranked number one in Healthcare Sector in Top 500 awards, South Africa